

## The Festo Group

Automation for a world in motion

**Festo is an independent family-owned company and a global player in automation technology and technical education, with headquarters in Esslingen a.N. (Germany) – with over 20,000 employees at around 250 locations worldwide, a turnover of around 3.5 billion euros and an R&D rate of over 8%. As a partner in motion, Festo offers integrated and seamless pneumatic, electric and digital drive technologies across all industries – including software and AI solutions as well as customized training concepts – for 300,000 customers in over 35 industries in automation and 56,000 education customers worldwide.**

### Overview

- **Foundation:** 1925
- **Headquarters:** Esslingen on Neckar, Germany
- **Turnover:** 3.45 billion euros
- **Employees:** 20,600 worldwide, 8,200 in Germany, 12,400 abroad
- **Innovation Leader:** R&D ratio 8,8% of sales, 2,600 patents worldwide, around 100 new products every year, open innovation and collaboration with start-ups
- **Sales companies:** in over 60 countries
- **Locations:** around 250 in 176 countries worldwide
- **Production Centers:** 22 worldwide
- **Logistic Centers:** 10 worldwide
- **Engineering Centers:** 58 Centers for R&D worldwide
- **Experience Centers:** 26 Centers worldwide for customer-specific product development together with customers and partners

### Automation for a world in motion

**As an automation partner, our aim is to enable the production of almost everything we use, move and consume in our daily lives. In factories, our products and system solutions perform a wide range of motion tasks in our customers' systems, such as joining, turning, gripping, positioning, connecting, holding, testing and controlling parts, or moving, pipetting and dosing liquids and gases.**

- **Customers Automation:** 300,000 customers worldwide and 1000+ distributors rely on Festo as their partner in motion for pneumatic and electric drive solutions, digitalization, software and artificial intelligence in factory and process automation.
- **Festo sets the industry in motion – in more than 35 segments:** Automotive, electromobility / batteries, electronics/assembly, semiconductors, life sciences,

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biotech, pharmaceuticals, cosmetics, food, packaging, intralogistics, process industries, hydrogen/electrolyzers, biologization, and much more.

- **Best Fit, Best Product, Best Partner:** Over 36,000 products and system solutions, over 200 different services, and 10,000 customized solutions for pneumatic and electrical automation technology, control technology, digital business, software, and AI.
- **Seamless Automation:** Festo is the only provider that can offer a seamless combination of pneumatic, electric and digital automation and meet practically any motion requirement with the broadest portfolio – with the highest standards in industrial AI for the best solution in automation. We ensure seamless and easy integration into the control architecture of our customers' machines and systems with our open system architecture, as well as standardized and consistent use of the digital twin. Festo AX Industrial Intelligence also enables predictive maintenance with real-time machine data – a valuable contribution to quality assurance and energy efficiency.
- **Sustainability:** Sustainability is an integral part of our corporate strategy. Our focus is on reducing CO<sub>2</sub> emissions – for our customers and for ourselves. We support our customers in realizing efficient production and thus saving CO<sub>2</sub>, energy and resources.
- **Responsibility:** As a family-owned company with a long-term view, we take our share of the responsibility for environmental, social and governance (ESG) topics for the benefit of current and future generations. For us, sustainability means that all three dimensions are considered fully and equally.

## Education for a world in motion

**Finding suitable specialists and keeping pace with technological change is a major challenge for our customers. Festo Didactic is the right partner for this. For us, automation always means qualification, too. As the global market leader in technical education and training, we create the decisive added value for our customers on the path to industrial transformation - and thus the basis for productivity, innovation and sustainable growth.**

- **Festo Didactic:** Providing modern learning solutions for technical education and training since 1965, closing the gap between education at schools, vocational schools as well as universities and industry requirements.
- **Customers Didactic:** 56,000 education customers – skilled workers, trainees, schools, vocational colleges, universities, industrial companies.
- **Product Portfolio Didactic:** Cutting-edge skills development solutions for industrial companies and technical training institutions worldwide, a broad spectrum of

technologies, modular learning systems and didactically prepared materials, including the latest trends in digitalization/AI and lifelong learning: software solutions, individual learning packages, digital learning platforms and comprehensive training centers.

All information relates to the financial year 2024, unless otherwise stated.

### Press Images



#### Head Office

Head Office of Festo in Esslingen a.N., Germany  
(Photo: Festo SE & Co. KG)



#### Didactic

Qualification of technical specialists with learning solutions from Festo Didactic (Photo: Festo Didactic SE)